CSC LEASING COMPANY DAAS PROGRAM



Financial Services for Today's Technologies

DEVICE AS A SERVICE

Don't sell hardware and services. Sell a platform.

WHAT IT IS.

Direct to ITSP program allowing providers the opportunity to supply end-users with a turnkey, single monthly payment platform inclusive of hardware.

DaaS eliminates the needs for upfront hardware CAPEX and puts the Provider in full control of their service and platform offerings.

KEY FEATURES.

Month to month rental - cancel anytime 24, 36 month lease terms available CSC provides standard rates ITSP determines their rate mark-up CSC handles ordering & procurement ITSP offers turnkey solution to end-user End user billed by ITSP

CREDIT FACILITIES

We provide pre-approved credit lines based on ITSP estimated quarterly volume. Combined with our static rental rates, ordering couldn't be easier.

SUPPORT

Account manager and deal administrator assigned to every client. We don't do call centers. CSC provides a seamless ordering experience, leveraging the power of our efficient process and world class service.

WHO WE ARE

Privately owned and operated leasing company. Est. 1985, we have been providing tailored lease programs to end users, VARs and OEMs for 30 years - always with a focus on the long term relationship.

HOW IT WORKS.

CSC places order with distributor

Equipment delivered, monthly billing begins

ITSP provides quotes to CSC

Rental docs executed while equipment is shipped to ITSP or end user

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Contact.

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Check us out.

The DaaS platform offers ultimate flexibility for both Service Providers and their end-user base when planning for hardware deployments. Address the changing IT landscape and align your contracts with low-risk, cancelable rental terms or fixed lease options.

Key Benefits:

- > Flexible terms dependent on end-user business needs
- > Avoid upfront costs

WHY DAAS?

- > Eliminate commitment and ownership risk
- > Mitigate the IT obsolescence curve
- > Deliver and plan for repeatable margin
- > Complement monthly recurring revenue models
- > Simplify your pricing equation

www.cscleasing.com